## Who's Lobbying Who in BC?

## Monthly Snapshot - October 31, 2017

The following organizations and consultant lobbyists submitted their registrations under the B.C. Lobbyists Registration Act and they were activated between October 1 and October 31, 2017. Here is a brief summary of lobbying activities organizations and consultant lobbyists have or expect to carry out. The full details of each registration are searchable at www.lobbyistsregistrar.bc.ca.

- 1. Mike Bailey, a consultant lobbyist with Western Policy Consultants Inc., is lobbying staff of the Ministry of Attorney General and staff of the Ministry of Finance on behalf of First Canadian Title Company Limited to brief officials on the benefits of the Law Society of British Columbia amending its rules concerning the movement of funds in a real estate transaction.
- 2. Chris Burger and Edgar Mayne, consultant lobbyists with Mayne Burger Management Inc., are lobbying the Minister of Agriculture, the Minister of Indigenous Relations and Reconciliation and staff of the Agriculture Land Commission on behalf of Parks Legacy Project USA LLC to discuss the ALR exclusion process and to provide information regarding new agriculture technology for possible use in BC.
- 3. Milton Chan, a consultant lobbyist with Hansell McLaughlin Advisory, is arranging meetings with the Minister of Finance and the Minister of Municipal Affairs and Housing on behalf of Genworth MI Canada to provide input regarding housing finance and housing market policy and to encourage BC to advocate with the federal government for mortgage regulations and policies that promote a level playing field between different types of mortgage and mortgage insurance.
- 4. Milton Chan, a consultant lobbyist with Hansell McLaughlin Advisory, is arranging meetings with the Minister of Finance and the Minister of Municipal Affairs and Housing on behalf of MCAP regarding general policy engagement and input regarding housing finance and housing market policies.
- 5. David Collyer, a consultant lobbyist, is lobbying staff of the Ministry of Energy, Mines and Petroleum Resources, staff of the Ministry of Environment and Climate Change Strategy, and staff of the Oil and Gas Commission on behalf of the Canadian Association of Petroleum Producers regarding upstream

- competitiveness in comparison to other producing jurisdictions and the meaning of the Energy Intensive Trade Exposed industries.
- 6. Michael Cunningham, a consultant lobbyist with Graphite Public Affairs, is arranging meetings with the Premier and a number of Ministers on behalf of Better Pharmacare Coalition to raise awareness of the need for appropriate and timely access to evidence-based prescription medications in BC.
- 7. Michael Cunningham, a consultant lobbyist with Graphite Public Affairs, is arranging meetings with the Premier and several Ministers on behalf of the Canadian Media Producers Association, BC Producers Branch to raise awareness of the impact and contribution of CMPA members engaged in the production and distribution of television, feature film, and digital media content.
- 8. Hal Danchilla and Gail Kelly, consultant lobbyists with the Canadian Strategy Group, are arranging meetings with the Minister of Health and Ministry of Health staff and the Minister of Finance and Ministry of Finance staff regarding issues related to smoke-free alternatives including heated tobacco, vaporizers and electronic cigarettes.
- 9. Michael Davis, a consultant lobbyist, is lobbying MLA David Eby, MLA Mike Farnworth and MLA Andrew Weaver on behalf of Buddha Barn regarding the regulation of the distribution and retail sales of recreational cannabis.
- 10. Maegan Dewar, a consultant lobbyist with DFH Public Affairs Ltd, is arranging meetings with the Minister of Jobs, Trade and Technology and the Minister of Citizens' Services on behalf of Zayo to introduce Zayo Canada and the steps the company is taking to introduce new technology and innovative services in BC and across Canada.
- 11. Lindsay Doyle, a consultant lobbyist with Summa Strategies Canada, is arranging meetings with the Premier and a number of Ministers on behalf of SAP Canada Inc. to discuss IT partnership and procurement opportunities with the Government of BC.
- 12. Don Fast, a consultant lobbyist, is arranging meetings with staff of the Ministry of Citizens' Services and staff of the Ministry of Jobs, Trade and Technology on behalf of Digital Cavalier Technology Services Inc. regarding business opportunities.
- 13. Michael Gardiner, Geoff Ingram and Kimanda Jarzebiak, consultant lobbyists with Ascent Public Affairs, are lobbying a number of public office holders on behalf of the Jewish Community Centre of Greater Vancouver to secure funding for the redevelopment of the community centre to include affordable housing and seniors care.

- 14. Michael Gardiner and Geoff Ingram, consultant lobbyists with Ascent Public Affairs, are lobbying a number of public office holders on behalf of the Law Society of British Columbia to improve protection of the public interest through improved regulations and processes.
- 15. Kimberly Haakstad and Katie Shaw, consultant lobbyists with Global Public Affairs, are arranging meetings with the Minister of Education, his staff and Ministry of Education staff on behalf of Porte to discuss capital planning for education purposes.
- 16. Sally Housser, a consultant lobbyist with Navigator Ltd, is arranging meetings with a number of public office holders on behalf of AirBnB Canada Inc. to engage government in discussion around the development of policies to support growth in the sharing economy in BC, tax compliance policies and specific policies to provide clarity on home sharing.
- 17. Geoff Ingram, a consultant lobbyist with Ascent Public Affairs, is arranging meetings with staff of the Minister of Health, staff of MLA Mike Bernier, and staff of MLA Joan Isaacs on behalf of Genome BC regarding ongoing provincial participation in multi-partnered program to expand BC based genomics research.
- 18. Adam Johnson, a consultant lobbyist with Earnscliffe Strategy Group BC, is arranging meetings with Ministry of Energy, Mines and Petroleum Resources staff and Ministry of Jobs, Trade and Technology staff on behalf of Pacific Transverse Energy in order to educate and information key decision makers about a project Pacific Transverse Energy is considering in BC.
- 19. Brad Lavigne, a consultant lobbyist with Counsel Public Affairs Inc., is arranging meetings with a number of public office holders on behalf of Partners Group AG to discuss investment opportunities, specifically in energy infrastructure.
- 20. Gary Ley, a consultant lobbyist with Gary Ley Public Affairs, is arranging meetings with staff of the Minister of Agriculture on behalf of Marine Harvest Canada to inform government about the company's plans for its business including possible investment.
- 21. Eric Mehinagic, a consultant lobbyist, is arranging meetings with several MLAs on behalf of the International Pharmacy Association of British Columbia (IPABC) to build recognition and promote awareness of the benefits that IPABC's members bring to the provincial economy.
- 22. Nathan Mison, a consultant lobbyist, is arranging meetings with a number of public office holders on behalf of Emblem Cannabis regarding marijuana legislation implementation.
- 23. Nathan Mison, a consultant lobbyist is arranging meetings with an extensive list of public office holders on behalf of Fire & Flower to discuss allowing the retail of medicinal and recreational marijuana through a regimented licensed producer supplied system.

- 24. Dimitri Pantazopoulos, a consultant lobbyist with Maple Leaf Strategies, Inc, is lobbying several MLAs on behalf of Waste Connections to discuss the establishment or repeal of any laws and regulations related to waste disposal services in the province, including by-law approvals and changes to the powers granted to municipalities.
- 25. Navjot Sanghera, a consultant lobbyist with Global Public Affairs, is arranging meetings with a number of public office holders on behalf of Canadian Actors' Equity Association to ensure the interests of performing artists in BC are heard and understood.
- 26. Navjot Sanghera, a consultant lobbyist with Global Public Affairs, is arranging meetings with a number of public office holders on behalf of D-Wave Systems Inc. to introduce D-Wave's operations development superconducting quantum computational systems to the provincial government.
- 27. Navjot Sanghera, a consultant lobbyist with Global Public Affairs, is arranging meetings with a number of public office holders on behalf of Science World British Columbia to brief provincial government on the organization and to pursue mutual priorities of supporting science and technology research and education.
- 28. Katie Shaw, a consultant lobbyist with Global Public Affairs, is lobbying a number of public office holders on behalf of Anxiety BC as Anxiety BC is interested in collaborating and engaging with the BC government to reach its mandate and goals.
- 29. Katie Shaw, a consultant lobbyist with Global Public Affairs, is lobbying a number of public office holders on behalf of the British Columbia Schizophrenia Society regarding the province's ongoing support for families and collaborating on mental health priorities.
- 30. Katie Shaw, a consultant lobbyist with Global Public Affairs, is arranging meetings with a number of public office holders on behalf of BluEarth Renewables to discuss renewable energy policy and opportunities in BC.
- 31. Katie Shaw, a consultant lobbyist with Global Public Affairs, is arranging meetings with the Minister of Tourism, Arts and Culture and her staff on behalf of The Canadian Academy of Recording Arts and Sciences to discuss the upcoming Juno Awards.
- 32. Katie Shaw, a consultant lobbyist with Global Public Affairs, is arranging meetings with several public office holders on behalf of Dynacare to discuss Dynacare services and opportunities in BC.
- 33. Katie Shaw, a consultant lobbyist with Global Public Affairs, is arranging meetings with a number of public office holders on behalf of Music Canada to support Music Canada's efforts to ensure music initiatives in the province.

- 34. Katie Shaw, a consultant lobbyist with Global Public Affairs, is lobbying a number of public office holders on behalf of Naikun Wind Energy Group Inc. to discuss renewable energy policy and the Naikun Wind Farm project.
- 35. Katie Shaw, a consultant lobbyist with Global Public Affairs, is arranging meetings with a number of public office holders on behalf of Progress Energy Canada to discuss Progress Energy's upstream asset development in BC.
- 36. Moe Sihota, a consultant lobbyist, is lobbying the Minister of Finance and the Minister of Energy, Mines and Petroleum Resources on behalf of Woodfibre LNG to seek clarity on policies, framework of energy pricing, taxation, Frist Nations consultations, local government issues regarding Woodfibre's plans to construct and operate a LNG facility.
- 37. Bill Tieleman, a consultant lobbyist with West Star Communications, is arranging meetings with a number of public office holders on behalf of CRM of Canada Processing to discuss building a new tire recycling plant in BC and related environmental regulations.
- 38. Christian von Donat, a consultant lobbyist with Impact Public Affairs, is arranging meetings with the Minister of Finance, the Minister of Municipal Affairs and Housing and a number of MLAs on behalf of the Mortgage Professionals Canada to discuss recent changes to Federal mortgages and eligibility.
- 39. Patricia Webb, a consultant lobbyist, is arranging meetings with a number of public office holders on behalf of the Aecon Construction Group Inc regarding the George Massey Tunnel Replacement Project Review: process, timelines, terms of reference and information sources.
- 40. 7-Eleven Canada is lobbying the Minister of Finance, the Minister of Health and the Minister of Public Safety and Solicitor General on a number of issues including contributing to consultations on the retail of controlled substances and on minimum wage rates, and exploring opportunities to improve health promotion outcomes in the retail foodservice environment.
- 41. Amgen Canada Inc. is lobbying the Minister of Finance, the Minister of Health and the Minister of Advanced Education, Skills and Training regarding the listing and reimbursement of their products.
- 42. The BC Agriculture Council is lobbying several public office holders for government support to assist the sector maintaining public trust, to determine progress on the AWCR and improve the licensing process for the WSA, and to determine the scope and objective for the proposed foreign worker registry.
- 43. The BC Construction Association is lobbying a number of public office holders regarding human resources programs, WorkSafeBC and safety legislation and public sector procurement.

- 44. The BC Federation of Labour is lobbying a number of public office holders to discuss FSA tests, the work of the Climate Solutions and Clean Growth Council, integrated investigative team for serious workplace injuries and workplace deaths, and the work of the public sector.
- 45. The BC Gaming Industry Association is lobbying the Minister of Attorney General (and his staff), the British Columbia Lottery Corporation and MLA John Yap to advocate on behalf of association members regarding contractual and policy matters pertaining to the sustainability of the gaming industry in B.C.
- 46. The BC Lodging and Campgrounds Association is lobbying the Minister of Finance, the Minister of Tourism, Arts and Culture and MLA Shirley Bond to address the decline of overnight campsites by stimulating new private sector RV Park and Campground development, and requiring all homes, third party booking and businesses renting short-term tourist accommodation to the travelling public to collect and remit 8% PST, and where applicable up to 3% municipal and regional district tax.
- 47. The Better Pharmacare Coalition is lobbying Ministry of Health staff to ensure rapid and complete inclusion of medications on the BC PharmaCare formulary.
- 48. The British Columbia Real Estate Association is lobbying several public office holders to ensure recommended changes to the practice of real estate and the structure of the Real Estate Council of BC meet the needs of professionals and protect the interests of consumers, and to create consistent processes for the disclosure and remediation of properties used to produce drugs.
- 49. The British Columbia Trucking Association is lobbying a number of public office holders on a number of issues, including seeking amendments to the BC Commercial Transport Act, BC Commercial Transport Regulations, Commercial Transport Fees Regulation, Motor Vehicle Act Regulations and BC Commercial Transport Procedures Manual.
- 50. The Building Owners and Managers Association of British Columbia is lobbying a number of public office holders on a number of issues including their emergency mass notification system and the need for a skilled and certified workforce within the commercial real estate industry.
- 51. The Business Council of British Columbia is lobbying a number of public office holders on a number of issues including LNG policy, First Nations issues, and to attract Asian/South Asian head offices to British Columbia.
- 52. The Canadian Franchise Association is lobbying the Minister of Jobs, Trade and Technology, the Minister of Environment and Climate Change Strategy and a number of MLAs to educate government on the franchise industry, discuss how product stewardship relates to the franchise industry, and to determine if there are opportunities for collaboration.

- 53. The Canadian Red Cross Society is lobbying a number of public office holders on a broad range of topics including pursuit of funding to support Red Cross health equipment loans programs, communications to explore and partner on disaster emergency preparedness and response, and development of policies to ensure effective communication and coordination in times of disasters and emergencies.
- 54. FPInnovations is lobbying a number of public office holders on a number of topics including research and development to facilitate new trade opportunities, innovation to advance enhanced skills and training in natural resource sectors, and research and development to advance innovation in forest sector.
- 55. Garda Canada Security Corporation is lobbying several public office holders regarding demonstrating the relevance of outsourcing to private security providers non-essential and/or administrative services currently provided by police.
- 56. General Electric Canada is lobbying a number of public office holders on a range of issues including procurement of health care equipment, partnerships with business in training, research and development, and price of carbon, export markets, transmission and pipelines.
- 57. General Motors of Canada Company is lobbying several ministers for further development of policies and programs regarding sustainable transportation initiatives to encourage adoption of advanced technology vehicles in accordance with BC's greenhouse gas reduction goals.
- 58. The Guide Outfitters Association of British Columbia is lobbying a number of public office holders on a number of topics including advocating for changes to the *Wildlife Act*, providing input on the Allocation Policy and seeking financial assistance from the provincial government to those outfitters who lost revenue from the 2017 wildfires.
- 59. Hoffmann-La Roche Limited is lobbying a number of public office holders regarding public reimbursement of their pharmaceutical products, and to ensure any changes to pharmaceutical legislation support appropriate government reimbursement of pharmaceuticals.
- 60. Husky Energy Inc. is lobbying staff of the Minister of Environment and Climate Change Strategy (and his staff) to provide feedback on the development of a provincial oil spill response organization.
- 61. IATSE Local 891 is lobbying the Premier and a number of Ministers regarding continued support for the Film and Television Industry as an important part of the Creative Economy of BC.
- 62. The Insurance Bureau of Canada is lobbying a number of public office holders on a range of issues including discussing the importance of wildfire, flood and earthquake preparedness and resiliency, and regarding ICBC, the benefits of increased competition in the marketplace, and how private

- industry can help support government efforts to increase the affordability of auto insurance premiums in BC.
- 63. The Investment Industry Association of Canada is lobbying staff of the British Columbia Securities Commission on securities regulation, and promoting a Cooperative Capital Markets Regulator for Canada.
- 64. LNG Canada Development Inc. is lobbying several public office holders on a number of topics including discussions on LNG fiscal framework, discussions on LNG-related carbon management issues, and updates on LNG Canada.
- 65. Medtronic of Canada Ltd. is lobbying a number of public officer holders to encourage the adoption of new medical technology in British Columbia and to seek reimbursement for medical technology.
- 66. Music Canada is lobbying a number of public office holders to propose strategies for government's consideration to support the music industry in BC.
- 67. Nexen Energy ULC is lobbying a number of public office holders for fiscal terms and operational regulations that support the continued development of their shale gas resources in BC and environmental regulations that support the sustainable development of their shale gas resources in northern BC.
- 68. Pfizer is lobbying the Minister of Jobs, Trade and Technology to share information with the new Minister on how Pfizer's life sciences investment strategy for BC can align with the economic development objectives of the new government.
- 69. STEMCELL Technologies Canada Inc. is lobbying a number of public office holders to discuss possible funding mechanisms under various innovation funds for potential construction of production and other facilities.
- 70. Suncor Energy Inc. is lobbying a number of public office holders on issues such as market access, climate program, such as renewable fuel standard and housing for Indigenous youth, and to promote Suncor's operations in BC.
- 71. The Urban Development Institute is lobbying the Premier and the Minister of Municipal Affairs and Housing to explore ways of working together to achieve the objectives of the government's housing affordability agenda and to discuss the industry's issues.