Who's Lobbying Who in BC?

Monthly Snapshot - March 31, 2018

The following organizations and consultant lobbyists submitted their registrations under the B.C. Lobbyists Registration Act and they were activated between March 1 and March 31, 2018. Here is a brief summary of lobbying activities organizations and consultant lobbyists have or expect to carry out. The full details of each registration are searchable at www.lobbyistsregistrar.bc.ca.

- Alik Angaladian and Meredith Logan, consultant lobbyists with Summa Strategies Canada, are arranging meetings with a number of public office holders on behalf of the Ambulance Paramedics of British Columbia regarding a lobby day.
- 2. Mike Bailey, a consultant lobbyist with Western Policy Consultants Inc., is lobbying staff of the Ministry of Health on behalf of the BC Doctors of Optometry to secure funding for the eye see...eye learn program and to seek inclusion in the government's provision of telehealth services.
- 3. Hande Bilhan, a consultant lobbyist with Golfdale Consulting Ltd, is lobbying a number of public office holders on behalf of Primerica Financial Services (Canada) Ltd. to discuss the impact of proposed CSA regulatory changes on Primerica's clients, agents and business model and to discuss regulatory changes to the life license qualification program and barriers to entry to become a licensed life insurance agent.
- 4. Elizabeth Cull, a consultant lobbyist with Hill + Knowlton Strategies, is lobbying staff of the Minister of Children and Family Development on behalf of Huu-ay-ahy First Nations to improve policies for child protection.
- 5. Elizabeth Cull, a consultant lobbyist with Hill + Knowlton Strategies, is lobbying several public office holders on behalf of the Resource Benefit Alliance to develop a funding arrangement to support sustainable economic development in northwest BC.
- 6. Michael Cunningham, a consultant lobbyist with Graphite Public Affairs, is arranging meetings with a number of public office holders on behalf of the MS Society of Canada, BC and Yukon Division to raise awareness of the issues and challenges faced by British Columbians with MS.

- 7. Michael Cunningham, a consultant lobbyist with Graphite Public Affairs, is arranging meetings with a number of public office holders on behalf of National Biosimilars Working Group to raise awareness of the patient perspective on biosimilars drugs and policy around their use.
- 8. Michael Cunningham, a consultant lobbyist with Graphite Public Affairs, is arranging meetings with a number of public office holders on behalf of the Real Estate Alliance of BC to raise awareness of community and consumer impact of real estate policy in BC.
- 9. Megan Dewar, a consultant lobbyist with Longview Communications and Public Affairs Inc., is lobbying the Minister of Public Safety and Solicitor General (and Ministry staff) on behalf of UP Cannabis Inc. to advocate for laws and regulations that will facilitate a competitive and consumer-friendly private sector distribution and sales network, and to advocate for pricing regulations and policies that create a strong market for legal cannabis products.
- 10. Joanne Dobson, a consultant lobbyist with Summa Strategies Inc., is arranging meetings with several public office holders on behalf of Loblaw Companies Ltd. to discuss climate change.
- 11. Jeffrey Ferrier and Mark Reder, consultant lobbyists with FleishmanHillard HighRoad Corp., are arranging meetings with a number of public office holders on behalf of IBM Canada Ltd. to provide advice and recommendations to government on policy approaches and instruments to advance BC's science, technology and innovation agenda.
- 12. Cindy Grauer, a consultant lobbyist with GR Strategies Inc., is arranging meetings with several public office holders on behalf of Rogers Communications Inc. to introduce and brief public office holders on Rogers Communications Inc.'s activities in BC.
- 13. Martin Green, a consultant lobbyist with Foresight Strategic Advisors Inc., is lobbying the Minister of Health and Ministry of Health staff on behalf of Elekta Inc. to seek the BC Clinical and Support Services to hold a fair and open competition for the procurement of broad oncology solutions, including LINAC hardware and software.
- 14. Sue Hammell and Will McMartin, consultant lobbyists with Composite Public Affairs Inc., are arranging meetings with several MLAs on behalf of NICHE Canada: The National Institute for Cannabis Health and Education to obtain support for NICHE Canada projects.
- 15. Sue Hammell and Will McMartin, consultant lobbyists with Composite Public Affairs Inc., are arranging meetings with the Minister of Transportation and Infrastructure on behalf of Uber Canada Inc. to obtain legislative support for transportation network companies.
- 16. Nicola Hill, a consultant lobbyist with Earnscliffe Strategy Group, is arranging meetings with staff of the Minister of Environment and Climate Change Strategy and staff of the Minister of Transportation

- and Infrastructure on behalf of BYD Heavy Industries to introduce BYD to decision-makers regarding BYD's vehicles and energy storage solutions.
- 17. Nicole Johnson, a consultant lobbyist with Global Public Affairs, is arranging meetings with a number of public office holders on behalf of Music Canada Live to introduce Music Canada Live and to participate in the consultation related to ticketing for live events.
- 18. Blair Lekstrom, a consultant lobbyist, is arranging meetings with the Premier and the Minister of Finance on behalf of the City of Dawson Creek to discuss the redevelopment of the Dawson Creek and District Hospital, and to discuss general issues facing the city.
- 19. Blair Lekstrom, a consultant lobbyist, is arranging meetings with the Premier on behalf of the Peace River Regional District to discuss and present a plan for the redevelopment of the Dawson Creek and District Hospital.
- 20. Blair Lekstrom, a consultant lobbyist, is arranging meetings with a number of public office holders on behalf of the South Peace Elected Officials Initiative on a number of issues, including to discuss the redevelopment of the Dawson Creek and District Hospital, to discuss industry in Northeast BC and to discuss the Agriculture Land Reserve.
- 21. Elisha McCallum, a consultant lobbyist with FleishmanHillard HighRoad Corp., is arranging meetings with MLA Melanie Mark and MLA Doug Routley on behalf of West Coast Reduction Limited to provide education and insights into the valuable role WCRL plays in the local food system.
- 22. Danielle Melchior, a consultant lobbyist, is lobbying several public office holders on behalf of the Council of Forest Industries on a number of issues including timber supply, timber pricing and the competitiveness of the forest industry, the Endangered Species Act and its impact on forest operations and policies, and carbon tax and impact on trade exposed industry.
- 23. Marcella Munro, a consultant lobbyist with KTG Public Affairs, is arranging meetings with staff of the Minister of Transportation and Infrastructure on behalf of Black Tie Properties regarding the construction of the road necessary to connect Revelstoke Adventure Park to the TransCanada Highway.
- 24. Rob Nagai, a consultant lobbyist with Bluestone Government Relations, is arranging meetings with several ministers on behalf of the BC Seafood Alliance to educate about the BC Seafood Alliance and the value and benefits they provide to coastal communities and to the province.
- 25. Kellie O'Brien, a consultant lobbyist with Hill + Knowlton Strategies, is lobbying the Minister of Health and the Minister of Advanced Education, Skills and Training on behalf of the Health Science

- Association of BC (HSABC) to raise awareness of the work of HSABC professionals across BC and to discuss potential development of programs and policies to benefit the work of HSABC members.
- 26. Kellie O'Brien, a consultant lobbyist with Hill + Knowlton Strategies, is lobbying a number of public office holders on behalf of Merck Canada to raise awareness of Merck Canada's issues and to monitor for policy changes which may impact access to innovative medicines.
- 27. Bob Oliver, a consultant lobbyist with Tech-K.O., Inc., is lobbying several public office holders on behalf of the Fuel Cell Electric Vehicle Coalition to advocate for greater investment in publicly accessible fueling infrastructure for hydrogen electric vehicles.
- 28. Nicole Paul, a consultant lobbyist with National Public Relations, is lobbying a number of public office holders on behalf of Keurig Canada to discuss recyclability and inclusion of single-use coffee pods in the recycling system.
- 29. Navjot Sanghera, a consultant lobbyist with Global Public Affairs, is lobbying the Minister of Attorney General (and his staff) on behalf of the Trial Lawyers Association of BC to discuss amendments to the BC Class Proceedings Act.
- 30. Alex Shiff, a consultant lobbyist with Navigator, is arranging meetings with the Minister of Finance (and her staff) and the Minister of Attorney General (and his staff) on behalf of Turo Canada Co. regarding taxation as it related to car sharing.
- 31. Thomas Stewart, a consultant lobbyist with Stewart McDannold Stuart, is lobbying staff of the Ministry of Municipal Affairs and Housing on behalf of Metro Vancouver Regional District (MVRD) regarding an enactment of a regulation to enable MVRD to own and operate a park outside its boundaries.
- 32. Bill Tieleman, a consultant lobbyist with West Star Communications, is lobbying a number of public office holders on behalf of the Tourism Industry Association of BC regarding proposed taxation policies that could negatively affect the tourism industry and BC economy and jobs.
- 33. Matthew Trapp, a consultant lobbyist, is arranging meetings with a number of public office holders on behalf of the Canadian Dental Hygienists Association.
- 34. Steve Vander Wal, a consultant lobbyist with Hill + Knowlton Strategies, is lobbying several public office holders on behalf of Roche Canada to outline innovative Roche Canada can help drive health care that will benefit patients while driving potential cost savings.
- 35. Ian Waddell, a consultant lobbyist, is lobbying staff of the British Columbia Liquor Distribution Branch on behalf of Farmacy Victoria regarding the registration of cannabis dispensaries in the province of BC, both provincially and locally.

- 36. AltaGas Ltd. is lobbying a number of public office holders on a range of issues including: to discuss the property tax treatment of AltaGas assets in BC, and to discuss the development of a favourable policy framework that encourages energy exports from BC to foreign markets.
- 37. The BC Dental Association is lobbying the Minister of Health and the Minister of Social Development and Poverty Reduction regarding welfare dental fees and access to care for vulnerable populations.
- 38. BGIS Global Integrated Solutions Canada LP is lobbying staff of the Ministry of Citizens' Services for interpretations of contractual terms as well as required disclosure under the Open Government Initiative and to obtain certain contractual terms.
- 39. Bristol-Myers Squibb Canada is lobbying staff of the Ministry of Health regarding managing drug listing agreements and discussing BC and national policy initiatives around public pharmaceutical policy.
- 40. The British Columbia Medical Association is lobbying the Minister of Health concerning their seven policy papers with the intent of public release and promotion to the government.
- 41. The Canadian Association of Petroleum Producers is lobbying a number of public office holders on a range of issues including clarity, efficiency and practicality regarding the implementation of the Oil and Gas Activities Act (OGAA) regulations, the development of environmental policy for the production of oil from the oil sands, and to enable major projects in BC such as LNG development.
- 42. The Canadian Diabetes Association is lobbying a number of public office holders on a range of issues including adding diabetes drugs to the provincial formulary, expanding the provincial insulin pump program and covering the cost of off-loading devices and foot care for people with diabetes.
- 43. Canadian Pacific is lobbying a number of public office holders to provide the Canadian Pacific perspective on Federal transportation policy relevant to BC, and to provide information on Canadian Pacific emergency planning and response.
- 44. Cenovus Energy Inc. is lobbying an extensive list of public office holders on a range of topics including the development of regulations with regard to emissions reductions, carbon tax expansion and methane reduction regulations, water management issues, and ensuring the oil and gas industry remains competitive and safe.
- 45. Central 1 Credit Union is lobbying the Minister of Finance (and her staff) and staff of the Financial Institutions Commission to enhance the lending capacity of credit union and ensure a fair and balanced legislative and regulatory regime for BC credit union system in the future.
- 46. The Chamber of Shipping of British Columbia is lobbying several public office holders on a number of issues including discussing opportunities to make BC ports more competitive, discussing shipping

- activities with respect to the need to further develop trade with Asian countries, and seeking support for shared messaging on the importance of shipping to BC and Canada.
- 47. Chevron Canada Limited is lobbying a number of public office holders on a broad range of issues including employment and training for First Nations, greenhouse gas policies, and LNG taxation and royalty structures.
- 48. Consumer Health Products Canada is lobbying a number of public office holders to ensure consumer choice and access to non-prescription drugs regulated under the Food and Drugs Act, and to seek harmonization of regulatory regimes and administrative processes nationally and internationally.
- 49. The Council of Forest Industries is lobbying several public office holders on a number of issues including discussion on the new Endangered Species Act, carbon tax implementation, and timber supply, timber pricing and competitiveness of the forest industry.
- 50. Gateway Casinos & Entertainment Limited is lobbying a number of public office holders on several issues, including plans for expansion/redevelopment of current sites and development of new sites, the new Operating Services Agreement with BCLC, and investments in local communities including job creation.
- 51. Honda Canada Inc. is lobbying a number of public office holders to advocate for greater investment in publicly accessible fueling infrastructure for hydrogen electric vehicles.
- 52. IBM Canada Ltd is lobbying a number of public office holders to provide advice and recommendations to the government on policy approaches and instruments to advance BC's science, technology and innovation agenda.
- 53. Innovative Medicines Canada is lobbying a number of public office holders on a range of topics including facilitating "value demonstrating initiatives" partnerships in BC, the value of innovative medicines, and PharmaCare legislation, regulation and policy.
- 54. Investment Industry Regulatory Organization of Canada is lobbying a number of public office holders to seek amendments to the Securities Act.
- 55. Kinder Morgan Canada Limited is lobbying staff of the Ministry of Energy and Mines to discuss and present plans pertaining to the Trans Mountain Expansion Project.
- 56. Lafarge Canada Inc. is lobbying staff of the Minister of Environment and Climate Change Strategy and Ministry of Environment and Climate Change Strategy staff regarding the low carbon fuel incentive program and to provide input to Clean Growth Incentive Program for large industrial emitters.
- 57. McKesson Canada is lobbying a number of public office holders to educate on the role of McKesson Canada's pharmaceutical wholesale, pharmacy banner, specialty banner, and technology solutions.

- 58. The Neighbourhood Pharmacy Association of Canada is lobbying the Premier, the Minister of Health and the Minister of Mental Health and Addictions to advocate for the BC government to make use of the full spectrum of the pharmacy industries capabilities to enhance the sustainability of Canada's healthcare system.
- 59. Norbord Inc. is lobbying several public office holders to obtain short and long term forest tenure in support of the continued operation of their 100 Mile House oriented strand board facility, and to encourage introduction or modification of legislation, regulation and/or policies to promote and enhance the engineered wood products industry.
- 60. Parkland Refining BC Limited is lobbying a number of public office holders to ensure the tax and environmental policy regimes are competitive for capital investment, and to educate on the importance of the Parkland refinery to the provincial economic infrastructure.
- 61. Servier Canada Inc. is lobbying a number of public office holders to seek access and reimbursement for their products, and support of innovations in the life sciences and for health products.
- 62. TELUS Corporation is lobbying several public office holders regarding balanced tax policies and a regulatory environment to encourage investment in BC, support for fibre network investment, and increase awareness of TELUS activities in BC.
- 63. Tesla Motors Canada ULC is lobbying a number of public office holders to provide input and make recommendations regarding policies, programs, regulations and decisions regarding electric vehicle adoption in BC.
- 64. Tourism Victoria is lobbying the Minister of Finance to influence policy as it related to the Municipal and Regional District Tax, as well as provincial taxation of short term vacation rentals.
- 65. The Truck Loggers Association is lobbying the Premier and several Ministers on policies and regulations affecting their members engaged in forestry operations throughout BC, and for funding for the *Forest Service Providers Act* that will result in ongoing lien protection for forest service providers.
- 66. Urban Development Institute is lobbying the Minister of Municipal Affairs and Housing to request the Minister consider including limits on future increases to TransLink DCCs when introducing enabling legislation this Spring.
- 67. Woodside Energy International (Canada) Ltd. is lobbying a number of public office holders on various issues, including energy and natural gas policy including taxes, royalties and other government revenues, regulatory issues, petroleum and natural gas tenure, infrastructure and greenhouse gas emissions.